EXPRESSION OF INTEREST (EOI)

Title of Consulting Service: PCTMCDB/RESEARCH/04

Method of Consulting Service: National

Project Name: Economic aspects and mapping of grassess: Siru, Babio, Kash, Kush in the Chure region of Nepal
EOI: PCTMCDB/2076-77/EOI/04

Office Name: President Chure Terai Madhesh Conservation Development Board
Office Address: Khumaltar Lalitpur Lalitpur

Funding agency: Government Budget
Abbreviations

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>CV</td>
<td>Curriculum Vitae</td>
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<tr>
<td>EOI</td>
<td>Expression of Interest</td>
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<td>GON</td>
<td>Government of Nepal</td>
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<tr>
<td>PAN</td>
<td>Permanent Account Number</td>
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<td>PCTMCDB</td>
<td>President Chure Terai Madhesh Conservation Development Board</td>
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<tr>
<td>PPA</td>
<td>Public Procurement Act</td>
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<td>PPR</td>
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<td>TOR</td>
<td>Terms of Reference</td>
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<td>VAT</td>
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A. Request for Expression of Interest
Request for Expression of Interest

Government of Nepal (GoN)

Name of Employer: President Chure Terai Madhesh Conservation Development Board

Date: 05-01-2020 10:00

Name of Project: Economic aspects and mapping of grasses: Siru, Babio, Kash, Kush in the Chure region of Nepal

1. Government of Nepal (GoN) has allocated fund toward the cost of Economic aspects and mapping of grasses: Siru, Babio, Kash, Kush in the Chure region of Nepal and intend to apply portion of this fund to eligible payments under the Contract for which this Expression of Interest is invited for National consulting service

2. The President Chure Terai Madhesh Conservation Development Board now invites Expression of Interest (EOI) from eligible consulting firms (“consultant”) to provide the following consulting services: The main objective of this assignment is to prepare a comprehensive baseline data and report on grasses Siru, Babio, Kash, Kush etc. and assess their social, religious, economic, market and environmental significance in Chure Terai Madhesh region.

This assignment is designed to assess the social, economic, environmental and religious values of these grass species. The specific assignment therefore includes, identification and mapping of grasses, kush, kash, babio, etc. in Chure Terai Madhesh region, and suggest management, conservation and potential of marketing aspects of these species.

3. Interested eligible consultants may obtain further information and EOI document free of cost at the address President Chure Terai Madhesh Conservation Development Board, President Chure Terai Madhesh Conservation Development Board, Khumaltar, Lalitpur, Lalitpur, Nepal during office hours on or before 21-01-2020 12:00 or visit e-GP system www.bolpatra.gov.np/egp or visit the client’s website http://chureboard.gov.np/

4. Consultants may associate with other consultants to enhance their qualifications.

5. Expressions of interest shall be delivered online through e-GP system www.bolpatra.gov.np/egp on or before 21-01-2020 12:00

6. In case the last date of obtaining and submission of the EOI documents happens to be a holiday, the next working day will be deemed as the due date but the time will be the same as stipulated.

7. EOI will be assessed based on Qualification 30.0 %, Experience 50.0 %, and Capacity 20.0 % of consulting firm and key personnel. Based on evaluation of EOI, only shortlisted firms will be invited to submit technical and financial proposal through a request for proposal.

8. Minimum score to pass the EOI is 60
B. Instructions for Submission of Expression of
Instructions for Submission of Expression of Interest

1. Expression of Interest may be submitted by a sole firm or a joint venture of consulting firms.

2. Interested consultants must provide information indicating that they are qualified to perform the services (descriptions, organization and employee and of the firm or company, description of assignments of similar nature completed in the last 7 years and their location, experience in similar conditions, general qualifications and the key personnel to be involved in the proposed assignment).

3. This expression of interest is open to all eligible consulting firm/company/organization.

4. In case, the applicant is individual consultant, details of similar assignment experience, their location in the previous 4 years and audited balance sheet and bio data shall be considered for evaluation.

5. The assignment has been scheduled for a period of 5 months. Expected date of commencement of the assignment is 20-02-2020.

6. A Consultant will be selected in accordance with the QCBS method.

7. Expression of Interest should contain following information:
   (i) A covering letter addressed to the representative of the client on the official letter head of company duly signed by authorized signatory.
   (ii) Applicants shall provide the following information in the respective formats given in the EOI document:
   • EOI Form: Letter of Application (Form 1)
   • EOI Form: Applicant’s Information (Form 2)
   • EOI Form: Work Experience Details (Form 3(A), 3(B) & 3(C))
   • EOI Form: Capacity Details (Form 4)
   • EOI Form: Key Experts List (form 5).

8. Applicants may submit additional information with their application but shortlisting will be based on the evaluation of information requested and included in the formats provided in the EOI document.

9. The Expression of Interest (EOI) document must be duly completed and submitted in sealed envelope and should be clearly marked as “EOI Application for Short-listing for the Economic aspects and mapping of grassess: Siru, Babio, Kash, Kush in the Chure region of Nepal. The Envelope should also clearly indicate the name and address of the Applicant. Alternatively, applicants can submit their EOI application through e-GP system by using the forms and instructions provided by the system.

10. The completed EOI document must be submitted on or before the date and address mentioned in the “Request for Expression of Interest”. In case the submission falls on public holiday the submission can be made on the next working day. Any EOI Document received after the closing time for submission of proposals shall not be considered for evaluation.
C. Objective of Consultancy Services or Brief TOR
Terms of reference (ToR)  
for the study on  
Economic aspects and mapping of grasses Siru, Babio, Kash, Kush in the Chure region of Nepal  

Government of Nepal  
President Chure Tarai Madhesh Conservation Development Board  
Khumaltar, Lalitpur  
Phone: 01-5531311/5526777  
www.chureboard.gov.np  
mail@chureboard.gov.np  

December, 2019
Terms of reference (ToR)  
for the study on  
Economic aspects and mapping of grasses Siru, Babio, Kash, Kush in the Chure region of Nepal  

1. Background  

Chure range runs parallel to south of the Himalayan range in Nepal and is situated between the Mahabharat Range in the north and the Terai plains in the south. This range is also called as Siwalik or Sub-Himalaya. The geology of the Chure is tectonic in origin and its rocks comprise north-dipping, semi-consolidated, interbedded tertiary sandstone, siltstone, shale and conglomerate, extended from 80°9’25” to 88°11’16” longitudes and from 26°37’47” to 29°10’27” Latitudes (LRMP, 1986). Chure expands over 37 (fully or partially) out of the 77 districts of the nation.

The land use and land cover data of Chure as indicated in the President Chure-Terai Madhes Conservation program’s Master Plan suggests that 48.19% of total area comes under agriculture and settlement, 47.16% under forest, shrub-land and grassland and the rest 4.65% by rivers and river-bed. Altogether 9 types of forests including Khair-Sissoo Forest, Sal Forest, Terai Mixed Hardwood Forest, Mixed Broadleaf Forest and Pine Forest are found in this region. The Master Plan has divided the rivers, flowing across the Chure and Terai Madhesh regions and crossing the Nepal-India border, into four categories on the basis of their origins. For the purpose of management, some river systems consisting of very long rivers or large watershed areas or the watersheds having clear differences have been even divided into a number of blocks. Altogether, 164 river systems have been identified in such mapped-out river systems.

For the stabilization of environment and increase the productivity of natural resources, Master Plan has proposed to develop strategy to manage different floral species that are dominant in the Chure region. One of the many interventions in the management of floral species includes mapping of grasses like siru, babio, kash, kush, etc. and identify their social, religious, economic and environmental values and apply the best management options to enhance the values out of these species.

Chure being a young mountain range, the region faced the primary succession with different pioneer vegetations. With series of environmental changes, these pioneer species played important
role to develop soil that supported simple plants such as grasses. In some parts the succession has reached the climax where tree species like Khair-Sissoo Forests, Sal Forests and other woody perennial tree species have evolved and are dominating the forests. Most of the river and flood plain areas in Chure have dominance of grass, siru, babio, kash and kush species. These forage/fodder species have been providing several social, religious, economic and environmental values to the human and nature.

Master plan has also acknowledged the importance of grass species like kans (*Saccharum spontaneum*) and siru (*Imperata cylindrica*) in controlling river-cutting and soil erosion. These species are also used for producing briquettes, paper-pulp and handicrafts. Babio (*Eulaitopsis binnata*) and Kush (*Dsemotachya bipinnata*) species are used for religious purposes in Hinduism. For preparing nets and ropes, babio and kans plants also used. They are also used for roofing materials and as forage in Chure regions. Indigenous people inhabiting in Chure regions mostly use these species for different purposes. Master plan has indicated the importance of these species for their multiple benefits. The plan has recommended for the development of technologies and/or enterprises that use these resources as raw materials for the production of nets, handicrafts, bio-briquettes, paper-pulp, etc. This can ultimately help the indigenous and marginalized communities to reap high values from these systems and gain the livelihood and conservation benefits in the long run. Besides, promotion of these species also helps in developing green belts along the river banks, which contributes in protection of river banks and flood plains from further soil loss.

This Terms of References is designed to assess the social, economic, environmental and religious values of these grass species. The specific assignment therefore includes, identification and mapping of grasses, kush, kash, babio, etc. in Chure Terai Madhesh region, and suggest management, conservation and potential of marketing aspects of these species.

2. Objectives

The main objective of this assignment is to prepare a comprehensive baseline data and report on grasses Siru, Babio Kash, Kush etc. and assess their social, religious, economic, market and environmental significance in Chure Terai Madhesh region.
Specific objectives:

- To identify the existing and potential areas where grasses like Siru, Babio, Kash and Kush are growing and potential to grow.
- To create spatial database of the grasses Siru, Babio, Kash and Kush found in Chure Terai Madhesh region and prepare their distribution map,
- To assess the social, religious, economic, market and environmental values of these grasses,
- To assess, explore and report the options of value addition on the grass products (handicrafts etc.)
- To quantify the production of these species and develop a projection model to assess the quantity of production and
- To suggest best management options for enriching the values of grass species including propagation methods

3. Scope of Work
This assignment entails the following tasks.

3.1 Desk review and analysis
- Review related strategies, policies and guidelines of grass land and grass species management,
- Review literature on methods, systems and approaches of mapping of grasses
- Review of database of grass species found in the Chure region (Chure, Bhabar and Terai-Madhesh)
- Analyze all of the reviewed documents, methods, approaches and guidelines to develop a detail plan to undertake the assignment
- Review of traditional practices of the use of such grasses in income generating activities.

3.2 Consultation
- President Chure Terai Madhesh Conservation Development Board
- Department of Forests and Soil Conservation
- DNPWC/Protected area offices
- Forest Directorate,
3.3 Mapping of grasses (Siru, Babio, Kash, Kush etc.)
Mapping of the presence of different grass, Siru, Babio, Kash, Kush in Chure regions will be done with appropriate tools and methods (including RS/GIS), filed data collection, land use and land cover analysis, consultation and interaction with stakeholders including local communities. Sampling with appropriate sample size to represent the presence of grasses is required.

3.4 Spatial database and map of grasses (Siru, Babio, Kash, Kush etc.)
The firm should prepare spatial database and map of grasses. The map will help to generate relationship with the field measurement. The map will also assist the establishment of sample points for monitoring of grasses in the field.

3.5 Assessment of social, religious, economic, market and environmental values of grasses
This include assessing the social, religious, economic and environmental values of the grasses present in Chure region. This study will also find out their present use pattern and future potentiality for value addition of the resources for increasing the environmental and economic benefits.

3.6 Quantification of grass species and their projection of quantity
This includes assessing the quantity of grasses, their production potentials and projection of quantity in different years. This will be done on sampling basis and other appropriate methods. This assignment will also identify the production and propagation methods.

3.7 Data Management, Analysis and Reporting
The data collected in this assignment will serve as a baseline data for the grass species found in Chure. The firm is required to prepare the data management system that will assist for the grass species assessment in the future. The commonly used database management software should be
used to manage the data. The final report should be prepared after the social, economic, environmental and market analysis of grass species from various physiographic zone/regions of Chure Terai Madhesh.

3.8 Reporting

3.8.1 Inception with detail actions and time plan

Inception report shall be submitted within fifteen days from the date of the contract agreement made. The inception report shall cover detail methodology and time plan.

3.8.2 Draft reporting

Draft report shall be submitted one month prior to the end of contract period.

3.8.3 Final report

The firm shall submit three hard copies (for each final reports) with digital copy of the final report after completion of the activities incorporating all the comments and suggestion from Chure Board and others. Separate five reports should be prepared for each of five clusters of Chure Board. In addition to this, firm should provide all relevant photographs, maps, and raw data used during the study.

4. Qualification and Team composition

4.1 Eligibility of the firm

Firm registered in VAT system is eligible to apply. The firm should have proven and relevant work experience in Nepal. The firm should possess at least 5 years’ experience with valid registration, TAX clearance, demonstrated annual transaction, audit and renew. The profile of firm should contain a minimum of following information:

- Mission, vision and objectives
- Date and place of registration
- Relevant work experiences of last five years
- Annual transaction for last three years
- Human Resources
- VAT clearance certificate
4.2 Qualification and composition of Team:

Team of Expert:

1. Team Leader: Master’s in forestry or NRM preferably PhD and at least 10 years experience in relevant work
2. Forest Resource Economist— Master’s in Forest Resource Economics and at least 5 years experience in relevant work
3. RS/GIS Expert: Masters in RS/GIS or Relevant subject and 5 years working experience in land cover mapping and relevant work
4. Ecosystem expert: Master’s in Environmental science or relevant subject and at least 5 years work experience in relevant work
5. Enumerator (4 persons): BSc. Forestry or Environment at least 1-year experience in data collection and relevant works
6. Local Resource Persons

5. Deliverables and reporting

The expected duration for this assignment is five months. Deliverables include (not limited to) Inception report, Draft Report and Final Reports (Five final reports base on fire program implementation units of Chure Board). The maps, photographs and other datasets collected and generated during the study need to be submitted.

6. Inputs to the firm

President Chure Terai Madhesh Conservation Board will provide access to background documents to carry out the assignment. In particular, the consultants are required to review, familiarize with, and incorporate in the work of the present assignment

7. Schedule of work

The assignment is expected to be accomplished within five months. The final report should be submitted by the end of Jesth 2077.
D. Evaluation of Consultant’s EOI Application
Evaluation of Consultant’s EOI Application

Consultant’s EOI application which meets the eligibility criteria will be ranked on the basis of the Ranking Criteria.

i) Eligibility & Completeness Test

<table>
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<tr>
<th>Sl. No.</th>
<th>Criteria Title</th>
<th>Compliance</th>
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<tbody>
<tr>
<td>1</td>
<td>Corporate Registration</td>
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<td>2</td>
<td>Tax Clearance/Tax Return Submission</td>
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<td>3</td>
<td>VAT/PAN Registration</td>
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<td>4</td>
<td>EOI Form 1: Letter of Application</td>
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<td>5</td>
<td>EOI Form 2: Applicant’s Information Form</td>
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<td>6</td>
<td>EOI Form 3: Experience (3(A) and 3(B))</td>
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<td>EOI Form 4: Capacity</td>
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<td>8</td>
<td>EOI Form 5: Qualification of Key Experts</td>
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ii) EOI Evaluation Criteria

A. Qualification

<table>
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<tr>
<th>Sl. No.</th>
<th>Criteria</th>
<th>Minimum Requirement</th>
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<tbody>
<tr>
<td>1</td>
<td>Qualification of Key Experts</td>
<td>1. Team Leader: Master’s in forestry or NRM preferably PhD</td>
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<tr>
<td></td>
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<td>2. Forest Resource Economist: Master’s in Forest Resource Economics</td>
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<td>3. RS/GIS Expert: Masters in RS/GIS or Relevant subject</td>
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<td>4. Ecosystem expert: Master’s in Environmental science or relevant subject</td>
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<td>5. Enumerator: BSc. Forestry or Environment</td>
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<td>2</td>
<td>Experience of Key Experts</td>
<td>1. Team Leader: at least 10 years experience in relevant work</td>
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<td>2. Forest Resource Economist: at least 5 years experience in relevant work</td>
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<td></td>
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<td>3. RS/GIS Expert: at least 5 years working experience in land cover mapping and relevant work</td>
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<td>4. Ecosystem expert: at least 5 years work experience in relevant work</td>
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<td>5. Enumerator: at least 1-year experience in data collection and relevant works</td>
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</table>

Score: 30.0

B. Experience

<table>
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<tr>
<th>Sl. No.</th>
<th>Criteria</th>
<th>Minimum Requirement</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>General Experience of consulting firm</td>
<td>at least 5 projects of value more than or equal to 3 million</td>
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<tr>
<td>2</td>
<td>Specific experience of consulting firm within last 7 years.</td>
<td>at least 2 projects of similar kind (that have the component of mapping using remote sensing and GIS)</td>
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<tr>
<td>3</td>
<td>Similar Geographical experience of consulting firm</td>
<td>worked in Nepal</td>
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</table>

Score: 50.0

C. Capacity
<table>
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<tr>
<th>Sl. No.</th>
<th>Criteria</th>
<th>Minimum Requirement</th>
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<tbody>
<tr>
<td>1</td>
<td>Financial Capacity.[Average turnover required shall not exceed 150% of cost estimate]</td>
<td>Average annual turnover of 5 million</td>
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<tr>
<td>2</td>
<td>Infrastructure/equipment related to the proposed assignment.</td>
<td>4 units of GPS equipment.</td>
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</table>

**Score: 20.0**

**Minimum score to pass the EOI is: 60**

Note: In Case, a corruption case is being filed to Court against the Natural Person or Board of Director of the firm/institution/company or any partner of JV, such Natural Person or Board of Director of the firm/institution/company or any partner of JV such firm’s or JV EOI shall be excluded from the evaluation, if public entity receives instruction from Government of Nepal.
E. EOI Forms & Formats
E. EOI Forms & Formats

Form 1. Letter of Application

Form 2. Applicant's information

Form 3. Experience *(General, Specific and Geographical)*

Form 4. Capacity

Form 5. Qualification of Key Experts
Standard EOI Document

1. Letter of Application

(Letterhead paper of the Applicant or partner responsible for a joint venture, including full postal address, telephone no., fax and email address)

Date: ..........................

To,

Full Name of Client: _______________________
Full Address of Client: ______________________
Telephone No.: ______________________________
Fax No.: ____________________________________
Email Address: _______________________________

Sir/Madam,

1. Being duly authorized to represent and act on behalf of (hereinafter "the Applicant"), and having reviewed and fully understood all the short-listing information provided, the undersigned hereby apply to be short-listed by [Insert name of Client) as Consultant for {Insert brief description of Work/Services}.

2. Attached to this letter are photocopies of original documents defining:
   a) the Applicant’s legal status;
   b) the principal place of business;

3. [Insert name of Client] and its authorized representatives are hereby authorized to verify the statements, documents, and information submitted in connection with this application. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.

4. [Insert name of Client) and its authorized representatives are authorized to contact any of the signatories to this letter for any further information.¹

5. All further communication concerning this Application should be addressed to the following person,

   [Person]
   [Company]
   [Address]
   [Phone, Fax, Email]

6. We declare that, we have no conflict of interest in the proposed procurement proceedings and we have not been punished for an offense relating to the concerned profession or

¹ Applications by joint ventures should provide on a separate sheet, relevant information for each party to the Application.
business and our Company/firm has not been declared ineligible.

7. We further confirm that, if any of our experts is engaged to prepare the TOR for any ensuing assignment resulting from our work product under this assignment, our firm, JV member or sub-consultant, and the expert(s) will be disqualified from short-listing and participation in the assignment.

8. The undersigned declares that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

Signed: 

Name: 

For and on behalf of (name of Applicant or partner of a joint venture):
2. Applicant’s Information Form

(In case of joint venture of two or more firms to be filled separately for each constituent member)

1. Name of Firm/Company:

2. Type of Constitution (Partnership/ Pvt. Ltd/Public Ltd/ Public Sector/ NGO)

3. Date of Registration / Commencement of Business (Please specify):

4. Country of Registration:

5. Registered Office/Place of Business:

6. Telephone No; Fax No; E-Mail Address

7. Name of Authorized Contact Person / Designation/ Address/Telephone:

8. Name of Authorized Local Agent /Address/Telephone:

9. Consultant’s Organization:

10. Total number of staff:

11. Number of regular professional staff:

(Provide Company Profile with description of the background and organization of the Consultant and, if applicable, for each joint venture partner for this assignment.)
3(A). General Work Experience

*(Details of assignments undertaken. Each consultant or member of a JV must fill in this form.)*

<table>
<thead>
<tr>
<th>S. N.</th>
<th>Name of Assignment</th>
<th>Location</th>
<th>Value of Contract</th>
<th>Year Completed</th>
<th>Client</th>
<th>Description of work carried out</th>
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3(B). Specific Experience

**Details of similar assignments undertaken in the previous seven years**
*(In case of joint venture of two or more firms to be filled separately for each constituent member)*

<table>
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<tr>
<th>Assignment name:</th>
<th>Approx. value of the contract (in current NRs; US$ or Euro):</th>
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<tbody>
<tr>
<td>Country:</td>
<td>Duration of assignment (months):</td>
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<tr>
<td>Location within country:</td>
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<tr>
<td>Name of Client:</td>
<td>Total No. of person-months of the assignment:</td>
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<tr>
<td>Address:</td>
<td>Approx. value of the services provided by your firm under the contract (in current NRs; US$ or Euro):</td>
</tr>
<tr>
<td>Start date (month/year):</td>
<td>No. of professional person-months provided by the joint venture partners or the Sub-Consultants:</td>
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<tr>
<td>Completion date (month/year):</td>
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<tr>
<td>Name of joint venture partner or sub-Consultants, if any:</td>
<td>Narrative description of Project:</td>
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</table>

**Description of actual services provided in the assignment:**

**Note: Provide highlight on similar services provided by the consultant as required by the EOI assignment.**

Firm’s Name: ________________________________________________________________

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2 Consultant should state value in the currency as mentioned in the contract
3(C). Geographic Experience

Experience of working in similar geographic region or country
(In case of joint venture of two or more firms to be filled separately for each constituent member)

<table>
<thead>
<tr>
<th>No</th>
<th>Name of the Project</th>
<th>Location (Country/ Region)</th>
<th>Execution Year and Duration</th>
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</table>
4. Capacity

4(A). Financial Capacity
*(In case of joint venture of two or more firms to be filled separately for each constituent member)*

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount Currency</th>
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</table>

- Average Annual Turnover

*(Note: Supporting documents for Average Turnover should be submitted for the above.)*
4(B). Infrastructure/equipment related to the proposed assignment\(^3\)

<table>
<thead>
<tr>
<th>No</th>
<th>Infrastructure/equipment Required</th>
<th>Requirements Description</th>
</tr>
</thead>
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</tbody>
</table>

\(^3\) Delete this table if infrastructure/equipment for the proposed assignment is not required.
5. **Key Experts** *(Include details of Key Experts only)*

*(In case of joint venture of two or more firms to be filled separately for each constituent member)*

<table>
<thead>
<tr>
<th>SN</th>
<th>Name</th>
<th>Position</th>
<th>Highest Qualification</th>
<th>Work Experience (in year)</th>
<th>Specific Work Experience (in year)</th>
<th>Nationality</th>
</tr>
</thead>
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</table>

*(Please insert more rows as necessary)*